



Achieving Revenue Cycle Performance with iHealth

Successfully Transitioning to Value-Based Care

Alternative payment models, including value-based care, are coming as inevitably as time moving forward. Healthcare organizations that view this as an opportunity, and take proactive steps to structure their revenue cycle to optimize reimbursement, will thrive in this new environment.

Optimizing Current Fee-for-Service Operations

Even as new models, such as value-based care, are being discussed and implemented, organizations still have a deep need to maximize their current operations to achieve a healthier revenue cycle. In fact, healthcare organizations will have at least a dual reimbursement model for several years.

Beyond Revenue Cycle Management

iHealth offers cost-saving services that improve the bottom line while supporting your transition to new models. iHealth goes beyond the typical RCM services to help you achieve true Revenue Cycle Performance™. By combining professional services, innovative applications and white-glove support, iHealth delivers a comprehensive suite of services and technology to achieve maximum revenue today – and tomorrow.

iHealth Revenue Cycle Performance™ Services

iHealth's cost-savings services not only improve your bottom line, they add scalability for your staff for improved control of the billing workflow.

- Full billing solution with AR collection and management
- Coding optimization by 40+ certified coders on staff
- Claims review and submission
- Provider credentialing/enrollment with annual maintenance
- Medicare support with forms, enrollment, contractor change management and revalidation
- Denial management and process insight

Workflow Optimization Dashboards and Tools

iHealth's easy-to-use dashboard displays trends to increase accountability, support planning and capture lost revenue.

- Aggregated historical denial trends and clarified billing issues
- View AR collection, denial management, encounter coding, document tracking and monitoring and Medicare coding
- Enterprise organizations can view every aspect of claims and clinical data with various KPIs
- Integrates with industry standard EDI data format

Value-Based Performance Professional Consulting Services

iHealth delivers a deeper understanding of the most beneficial payment and reimbursement models for your provider network.

- Assistance in Meaningful Use, PQRS, QARR HEDIS, MIPS, chronic care and transitional care management
- EHR training focused on optimizing reimbursement
- Contract negotiations insight and recommendations
- Value-based care assessments and strategy advice
- Consultation on group structure for practices

Why iHealth Services and Resources

- Experienced services team in operation since 1996
- 300+ employees
- 70+ coders, 30+ certified coders
- 24/7 revenue cycle services
- Risk-free service for providers

Expertise

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| Care delivery models | - DSRIP, Health Home, FQHC, PCMH, RHC, etc. |
| Customer base | - Hospitals and health systems |
| | - Physician practices |
| | (37 specialties and subspecialties) |