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Arizona Association of Health Underwriters

Newsletter

Early December 2017

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President's Message

I want to thank everyone that attended the GPAHU Golf Event last week. It was nice to see so many members in attendance even during this busy time of year. I hope that those that attended were able to relax and enjoy the beautiful weather. It really worked out to be a perfect day for golf. I would like to thank the Golf Committee that put in extra work to make it possible: *Bernie Hynes, Camille Jehle, Natalie Daricek, Jessica Cheney*, and also those that came and helped the day of *Denise Haney, Terry Rulon, and Terry Buelow*.

Upcoming Events

December

12/13: SAAHU Member Breakfast
End of the Year Breakfast- Insurance, Deadlines, Holidays, Wellness and Health
Silent auction, giveaways, learn how to overcome 4th quarter stress
Sheraton Tucson Hotel and Suites
8:00am to 9:30 am

12/19: GPAHU Member Luncheon
Current Legislative Changes Impacting Healthcare
Speaker: Kathi Beranek of BCBS of AZ
Phoenix Country Club
11:30am to 1pm

February 2018

NAHU Capitol Conference
02/26-02/28
Hyatt Regency Capitol Hill

[Capitol Conference Details and Registration](#)

March 2018

DAY AT THE CAPITOL

I would also like to thank all the sponsors that donated raffle items and goody bag items.

As an AAHU Board we are working on putting together programs that you as members are interested in and find value in. This year we may look at doing Day at the Capitol a little different. Over the last couple of years our legislative team has tried to put together a real beneficial event but we have not had real good attendance, so that is why we may be looking to change it up a little. We want to make sure this association continues to provide valuable content for you. If you have any suggestions please let me or really anyone on the board know, you can find all our contact information in the last section of this newsletter. We are beginning to plan the AAHU Symposium and your input would be appreciated, if it is what you have liked or disliked about past symposiums or things you would like to see, any input really.

Yes this is the busy time, long days even longer nights, as we navigate renewals, bringing in new business, monitoring constant changes, and proposed changes but again I hope you find time to include those things that make you the happiest. Those truly are the things that make life worth living.

Happy Holidays,

Jeff Wilkinson- AAHU President 2017-2018

May 2018

Annual AAHU Symposium

*Thank You To Our
Loyal Sponsors!*



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2018 Sponsor Opportunities

Thank you to our 2017 sponsors!

As you know these sponsorships are on a calendar year basis, and we are already actively working on our 2018 sponsorship campaign. Already we have received 2018 commitments from Blue Cross Blue Shield of Arizona, Aetna, Black, Gould & Associates, Delta Dental, Humana, United, BASIC, National General, and Arizona Benefit Plans. A sponsorship package gives your company exposure to over 500 professional insurance brokers in Arizona through newsletters, monthly member meetings for both SAAHU and GPAHU, educational meetings, golf tournaments throughout the year (SAAHU in the spring and GPAHU in the fall), as well as our annual state Symposium. For additional information, please reach out to Becky Kanoza.

Becky Kanoza
2017-2018 AAHU Fundraising Chair
520-290-3051
becky.kanoza@blackgould.com

**Help Us Help You By Contributing to
HUPAC**



HUPAC is the political action committee of the National Association of Health Underwriters (NAHU).

It allows NAHU members to combine our resources and strength to make a difference where it will have the greatest impact for our colleagues, our clients and, above all, our country. It is imperative that NAHU members work together to counteract the strong and united forces of special-interest groups that oppose the free enterprise system of health care.

Few other industries are as heavily regulated as health insurance. Therefore, your success, and that of your clients, is directly dependent upon the actions of Congress. It is absolutely critical that we help those members who are willing to consider our point of view in support of private sector health insurance.

YOU can help us make a difference. Please go to www.HUPAC.org for more information on how to donate to this worthy cause.

For more information you can also contact

Andrea Brody- AAHU and GPAHU HUPAC Chair

a_brody19@hotmail.com



Member Benefits

NAHU members are eligible for discounts on products and services that can enhance their business success and increase their bottom line, including E&O insurance, technology, and compliance savings. By utilizing the NAHU-exclusive discounts offered by the following vendors, members can often more than recoup their membership investment.

When contacting vendors for more information, members should mention their NAHU membership.

<https://nahu.org/resources/member-benefits>



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**"TEAMWORK
MAKES THE DREAM
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Promote Yourself with NAHU tools

NAHU has created resources for NAHU members to use to promote themselves and their business. By using these resources, NAHU members will distinguish themselves as leaders in their industry among clients and colleague

<http://nahu.org/resources/promote-yourself>

2017-2018 AAHU Board

<u>Position</u>	<u>Name</u>	<u>Email</u>
President	Jeff Wilkinson	jwilkinson@tdadental.com
President Elect	Becky Kanoza	becky.kanoza@blackgould.com
AAHU Past President	Korina Gregg	korinagregg@gmail.com
Secretary	Natalie Malham	Natalie_malham@live.com
Treasurer	Jeri Cunningham	jcunningham1@humana.com
GPAHU President	Bernie Hynes	bhynes@hynesbenefits.com
GPAHU President Elect	David Slepak	david.slepak@redirecthealth.com
SAAHU President	Michael Bravo	michael@bravoinsurancesolutions.com
SAAHU President Elect	Michael Grossman	
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Be sure to visit us at www.azahu.org

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