



AAHU Board Meeting

AAHU Board meeting held on March 22, 2018

Call to Order at 2:03 pm by AAHU President, Jeff Wilkinson

In attendance:

- President-Jeff Wilkinson
- President-Elect- Becky Kanoza
- SAAHU President- Michael Bravo
- Awards Chair- Nicole Dyson
- Communication and Media Relation Chair- Denisse Bravo
- LPRT Chair- Korina Gregg
- Treasurer- Jeri Cunningham
- GPAHU President- Bernie Hynes
- HUPAC Chair- Andrea Brody
- Public Service Chair- Terry Rulon
- Vanguard Chair- Ben Frekla

Not in Attendance:

- Legislation Chair – Jennifer Farrell
- Vice President- David Slepak
- Secretary- Natalie Clawson
- Membership Chair- Heather McDougall
- Professional Development Chair- Judy Johnson

NAHU Anti-Trust Statement as read by- Jeff Wilkinson

Associations are subject to strict scrutiny under anti-trust laws because an association is, by its nature a group of competitors joined together for a common business purpose. The anti-trust law requires companies to make certain decisions by themselves, not in conjunction with competitors. Therefore, associations and their members must proceed with extreme caution in certain area of activity to insure against violation of the antitrust laws. Discussions of current or future prices of commissions and refusing to deal with or boycotting any insurance carrier are among a number or areas specifically prohibited by the anti-trust laws and will not be permitted in today's meetings.

Treasurer's Financial Report- Jeri Cunningham

- Jerri reported we have a checking balance is \$121,956.98 Money Market balance is \$9,321.73. She is still waiting on some capital conference expenses to come in. She will email out the current budget worksheet for everyone to review.

Presidents Report- Jeff Wilkinson

- Jeff will be sending out the March newsletter on Monday. If anyone has anything they would like to add to the newsletter sent it to Jeff by Friday 3/23/2018 at 2PM.

President- Elect Report- Becky Kanoza

- **Cap-Con-** Becky reported that we had 12 attending from Arizona. The Arizona group met with all but 1 congress person from Tucson, Raul Grijalva. All the meetings went very well. The talking points were on stabilizing the individual market, Cadillac tax, MLR and Medicare.

Committee Reports-

- **GPAHU-** Bernie Hynes- Bernie reported that GPAHU had over 80 in attendance for Janet's presentation. He has heard great feedback from him meeting. GPAHU website is now up and running. www.greaterphoenixahu.com. The Pacesetter will be submitted next week.
- **SAAHU-** Michael Bravo- Michael reported that SAAHU had over 50 people for Janet's presentation. He has also had a lot of positive feedback from the meeting. Michael Grossman is working on the pacesetter next week. Denisse is working on the website award. The 19th annual SAAHU golf tournament will be April 13th at Omni National Golf Resort.
- **Fundraising-** Becky Kanoza- Becky reported we are on target to reach our goal. Currently at \$52,250. She is reaching out to previous sponsors to see if she can get them to sponsor again.
- **Awards-** Nicole Dyson- Nicole reported that the Landmark award book is about done. She plans on mailing it next week. She reported that we have 2,350 points out of the 5,080 available. She offered to send the scoring and point sheet to anyone that would like to review it. This year we will probably be short at reaching our goal but we should be moving in the right direction to achieve next year.
- **Membership-** Heather McDougall- Not in attendance no report
- **HUPAC-** Andrea Brody- Andrea attended Cap-Con and attended the HUPAC meetings. She learned that a lot of other chapters are working with NAHU and attending legislative events. She will work with NAHU at getting money to give to legislators if something comes up locally.
- **Legislation-** Jen Farrell- No report. Becky reported that they are watching SB1217 which is the small employer group Cobra bill.
- **Professional Development-** Judy Johnson- Not in attendance. Jeff reported that State Conference scheduled for May 17th at the Airport Marriott. Looks like they will have 4 CE's available. Several of the speakers are paid speakers. The goal is to have a large attendance.
- **Communications-** Denisse Bravo- Denisse has updated the AAHU website. She is applying for the website award this year. She would like for us to look at Star Chapter for our communication. It would be putting all our programs into one. The cost is \$899 for set up and \$100 a month. Currently we are paying over \$100 a month. The Demo is on April 4th @9AM.
- **Media Relations-** Denisse Bravo- No update.
- **Public Service-** Terry Rulon- Terry reported that Camille Jehle (GPAHU) and Stacy Lipincyk (SAAHU) are coordinating efforts between Tucson and Phoenix. The plan is to help "heart kids" and their families in both the Tucson and Phoenix areas as that seek treatment at the Phoenix Children's Hospital along with appreciation for the medical staff treating them. The ladies are working on a plan to gather funds, supplies, and to host a staff appreciation event for the staff taking care of these children with a big wrap up at the Conference in May.
- **LPRT-** Korina Gregg- Korina reported that LPRT is due March 31st, however they are waving the late until May 1st. After that it will be a \$50 late fee. Fees are from \$75-\$300 depending on your level. She said there is no reason to not apply as everyone in our group should qualify.
- **Vanguard-** Ben Frekla- Ben reported that he is working on a one page that promotes insurance industry to the Universities.

ADJOURNMENT

The President Jeff Wilkinson adjourned 2:57PM- Nicole Dyson filling in as secretary
