

AAHU				
Budget vs. Actuals: FY2017 Jul 2016-Jun 2017 - FY17 P&L				
July 2016 - June 2017				
	Total			
	Actual	Budget	over Budget	% of Budget
Income				
1100 Membership Dues	26,275.00	19,000.00	7,275.00	138.29%
1270 Symposium	0.00	0.00	0.00	
1271 Symposium - Registration Sales	3,648.00	4,550.00	(902.00)	80.18%
1272 Symposium - Sponsorships/Exhibitors	6,175.00	5,950.00	225.00	103.78%
Total 1270 Symposium	\$ 9,823.00	\$ 10,500.00	\$ (677.00)	93.55%
1330 Sponsorship Packages	57,489.40	55,000.00	2,489.40	104.53%
Total Income	\$ 93,587.40	\$ 84,500.00	\$ 9,087.40	110.75%
Gross Profit	\$ 93,587.40	\$ 84,500.00	\$ 9,087.40	110.75%
Expenses				
2010 Accounting	1,140.35	1,500.00	(359.65)	76.02%
2020 Bank & Credit Card Charges	701.40	800.00	(98.60)	87.68%
2040 Insurance	1,226.20	1,400.00	(173.80)	87.59%
2052 Rent/PO Box	70.00	65.00	5.00	107.69%
2055 Office Expense	34.61	100.00	(65.39)	34.61%
2075 Website	0.00	500.00	(500.00)	0.00%
2105 Regular Board Meetings	6.75	525.00	(518.25)	1.29%
2106 Board Meeting - Strategic Planning	0.00	365.00	(365.00)	0.00%
2110 National Convention	12,457.35	15,000.00	(2,542.65)	83.05%
2120 President's Gift	97.90	100.00	(2.10)	97.90%
2125 Capitol Conference	15,583.40	17,000.00	(1,416.60)	91.67%
2130 Regional Conference	12,379.17	5,900.00	6,479.17	209.82%
2215 Constant Contact	0.00	425.00	(425.00)	0.00%
2220 HUPAC Administrative Fund	4,000.00	2,000.00	2,000.00	200.00%
2225 Education Foundation	1,000.00	500.00	500.00	200.00%
2230 Continuing Education	1,183.61	2,000.00	(816.39)	59.18%
2240 Lobbyist Fees	5,054.42	5,000.00	54.42	101.09%
2245 Awards	78.95	150.00	(71.05)	52.63%
2310 Golf Tournament - GPAHU	6,250.00	4,500.00	1,750.00	138.89%
2315 Golf Tournament - SAAHU	4,738.50	5,500.00	(761.50)	86.15%
2320 Day at the Capitol Expenses	60.00	300.00	(240.00)	20.00%
2330 Symposium Expenses	9,813.23	0.00	9,813.23	
2331 Facility Charges/Food & Beverage	0.00	8,697.00	(8,697.00)	0.00%
2332 Speakers	0.00	3,650.00	(3,650.00)	0.00%
2333 Other	115.77	900.00	(784.23)	12.86%
Total 2330 Symposium Expenses	\$ 9,929.00	\$ 13,247.00	\$ (3,318.00)	74.95%
2360 Luncheon F&B - GPAHU	2,350.00	2,250.00	100.00	104.44%
2365 Luncheon F&B - SAAHU	1,650.00	1,000.00	650.00	165.00%
2390 State Symposium	253.59	0.00	253.59	
2395 Speaker Expenses	1,705.44	3,000.00	(1,294.56)	56.85%
Total Expenses	\$ 81,950.64	\$ 83,127.00	\$ (1,176.36)	98.58%
Net Operating Income	\$ 11,636.76	\$ 1,373.00	\$ 10,263.76	847.54%
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