



MELBOURNE regional CHAMBER of East Central Florida

REFERRAL GROUPS

◆ CLUBS PROVIDE PERSONALIZED NETWORKING AND LEAD/REFERRAL GENERATION ◆

◆ NO DUPLICATE, COMPETITIVE BUSINESS CATEGORIES IN ANY GROUP ◆

◆ OPEN TO CHAMBER MEMBERS ONLY ◆ \$30 ANNUAL GROUP FEE ◆

HOW TO SELECT A REFERRAL GROUP: Identify a group that meets at a time and location that works for you and call the contact person listed for that group to determine if there is an opening available for your business classification. Then complete the application on the back of this form and submit it along with payment to The Chamber. If you want to later change to another group, you must follow the process of qualification, upon acceptance we will move you to another group.

BEACH REFERRAL GROUP

Contact: Sue Tillman, Group President
Phone: 321-544-5142
E-mail: sue@suetillman.com
Meet: 2nd & 4th Thursdays
Time: 7:45 AM
Location: Melbourne Regional Chamber
1005 E. Strawbridge Ave., Melbourne

VIERA LEADS

Contact: Brian Spatola, Group President
Phone: 321-728-1196
Meet: 1st & 3rd Wednesdays
Time: 8:30 AM
Location: Viera Manor, 3325 Breslay Drive, Viera.

ELITE REFERRAL NETWORK

Contact: Tom Taranto, Group President
Phone: 321-961-2871
Meet: 1st & 3rd Wednesdays
Time: 12:00 PM
Location: Melbourne Regional Chamber
1005 E. Strawbridge Ave., Melbourne

LEADS R' US

Contact: Diana Figueroa, Group President
Phone: 321-259-3100
Meet: 2nd & 4th Tuesdays
Time: 11:30 AM
Location: Melbourne Regional Chamber
1005 E. Strawbridge Ave., Melbourne

CHAMBER REFERRAL GROUP - GUIDELINES & APPLICATION

REFERRAL GROUP GUIDELINES

The purpose of Chamber Referral Group is to offer a business networking opportunity to non-competing Chamber member businesses through the reciprocal exchange of sales referrals or leads.

1. Participants must be active members of the Melbourne Regional Chamber of East Central Florida, Inc. If a member drops out of the Chamber, the member's Referral Group membership is automatically terminated and Referral Group participation must be discontinued.
2. To join a Chamber Referral Group, the member must first complete and submit this Referral Group Application along with an annual group dues payment of \$30.00. Dues are non-refundable. Members will be invoiced for annual renewal.
3. A member missing 3 consecutive unexcused meetings, or four meetings in a quarter, may be required by the group president to give up membership in that group. If a member is unable to attend a meeting, it is their responsibility to inform the group president or another group member ahead of time in order to avoid an unexcused absence.
4. Membership in a Chamber referral group is limited to one person in any given business classification. An individual Chamber member can only belong to one Chamber Referral Group at a time.
7. Referral Group meetings are to take place at the Melbourne Regional Chamber or a member's business location only.

REFERRAL GROUP APPLICATION

Please Sign Me Up for the Following Group

- BEACH REFERRAL GROUP ELITE REFERRAL NETWORK
 LEADS R' US VIERA LEADS

Name _____

Business Name _____

Address _____

Business Type _____ Phone _____

E-mail Address _____

METHOD OF PAYMENT

_____ \$30 Check Enclosed _____ Charge Card (complete information below)

Name as it appears on card: _____

Card # _____ Expiration Date: _____ Security code _____

Numeric billing address and zip code for card billing statement: Address _____ Zip: _____

Authorized Signature _____

**Return completed form by faxing to 321-725-2093 or e-mailing to:
membership@MelbourneRegionalChamber.com
Questions? Call Teri at 724-5400 ext. 231**