

REFERRAL GROUPS

- ◆ PERSONALIZED NETWORKING ◆
- ◆ LEAD / REFERRAL GENERATION ◆
- ◆ NO DUPLICATE OR COMPETITIVE BUSINESSES IN ANY GROUP ◆
- ◆ OPEN TO CHAMBER MEMBERS ONLY ◆

\$30 ANNUAL REFERRAL GROUP INVESTMENT

HOW TO SELECT A REFERRAL GROUP: Identify a group that meets at a time and location that works for you then contact the Group President listed as the contact for that group to determine if there is an opening available for your business classification. Once you find a group, complete the application on the back of this form and submit it along with payment to the Chamber. If you want to later change to another Referral Group, and a position is available with no other conflicting businesses in the group, follow the same process to move to a different Referral Group.

BEACH REFERRAL GROUP

Contact: Sue Tillman, Group President
Phone: 321-544-5142
E-mail: sue@suetillman.com
Meet: 2nd & 4th Thursdays
Time: 7:45 AM
Location: Melbourne Regional Chamber
1005 E. Strawbridge Ave., Melbourne

VIERA LEADS

Contact: Brian Spatola, Group President
Phone: 321-728-1196
Meet: 1st & 3rd Wednesdays
Time: 8:30 AM
Location: Stewart Law, 7341 Office Park Place
Suite202, Viera, FL 32940

ELITE REFERRAL NETWORK

Contact: Rosita Cotton, Group President
Phone: 321-480-0539 or 321-735-4994
Meet: 1st & 3rd Wednesdays
Time: 12:00 PM
Location: Melbourne Regional Chamber
1005 E. Strawbridge Ave., Melbourne

LEADS R' US

Contact: Diana Figueroa, Group President
Phone: 321-259-3100
Meet: 2nd & 4th Tuesdays
Time: 8:00 AM
Location: Melbourne Regional Chamber
1005 E. Strawbridge Ave., Melbourne

ALL BREVARD LEADS REFERRAL GROUP

Contact: Rowena Sommer and Matt Dopira, Co-Presidents
Phone: Rowena, 321-243-5963 or Matt, 321-242-4006
Meet: 2nd & 4th Wednesdays *Time:* 8:30 AM
Location: 2nd Wednesday at Matt Dopira's Office- Merrill Lynch, Pierce, Fenner & Smith Inc., 6525 3rd St., Suite 505, Rockledge, 32955. 4th Wednesday at Melbourne Regional Chamber, 1005 E. Strawbridge Ave., Melbourne

CHAMBER REFERRAL GROUP - GUIDELINES & APPLICATION

REFERRAL GROUP GUIDELINES

The purpose of Chamber Referral Group is to offer networking opportunities to non-competing Chamber member businesses through the reciprocal exchange of sales referrals or leads.

1. Participants must be active members of the Melbourne Regional Chamber. If a Member drops out of the Chamber, the Member's Referral Group membership is automatically terminated and Referral Group participation must be discontinued.
2. To join a Chamber Referral Group, the Member must first complete and submit this Referral Group Application along with an annual group dues payment of \$30.00. If after applying, there are no openings for your business category in any of the four groups, your \$30 application fee will be refunded, otherwise, dues are non-refundable. Members will be invoiced for annual renewal.
3. A Member missing 3 consecutive unexcused meetings, or four meetings in a quarter, may be required by the group president to give up membership in that group. If a Member is unable to attend a meeting, it is their responsibility to inform the group president or another group member ahead of time in order to avoid an unexcused absence.
4. Membership in a Chamber Referral Group is limited to one organization in any given business classification. A Chamber Member can only belong to one Chamber Referral Group at a time.
5. Referral Group meetings are to take place at Chamber or a Member business locations only.

REFERRAL GROUP APPLICATION

Please Sign Me Up for the Following Group

- BEACH REFERRAL GROUP VIERA LEADS LEADS R' US
 ELITE REFERRAL NETWORK ALL BREVARD LEADS REFERRAL GROUP

Name: _____

Organization Name: _____

Address: _____ Phone: _____

Email Address: _____

METHOD OF PAYMENT

- \$30 Check Enclosed Credit Card (have chamber Staff call for card info)

**Return completed form by faxing to (321) 725-2093 or
Email to: Membership@MelbourneRegionalChamber.com**

Questions? Call (321) 724-5400

Administration:

- Trustee Allocation;
 Invoice & Post Paid;
 Schedule Recurring Non-Dues Invoice;
 Add to Projects/Committees

OVER

Accounting Initials: _____

Committee Liaison Reviewed: _____

Rev.11/1/2018