

Manufacturer	Part Number	Description	MSRP	DIR Discount	Final DIR Price
Vaddio	999-8900-000	GroupStation - Base System	\$3,495.00	16.00%	2,957.82
Vaddio	999-8904-000	GroupStation - Deluxe System	\$3,795.00	16.00%	3,211.71
Vaddio	999-8905-000	GroupStation - Premier System	\$3,995.00	16.00%	3,380.97
Vaddio	999-8910-000	HuddleStation - Base System	\$3,495.00	16.00%	2,957.82
Vaddio	999-8914-000	HuddleStation - Deluxe System	\$3,795.00	16.00%	3,211.71
Vaddio	999-8915-000	HuddleStation - Premier System	\$3,995.00	16.00%	3,380.97
Vaddio	999-8901-000	GroupSTATION or HuddleSTATION Wall Mount	\$300.00	20.00%	241.80
Vaddio	999-8920-000	BaseSTATION Deluxe System	\$2,995.00	16.00%	2,534.67
Vaddio	999-8925-000	BaseSTATION Premier System	\$3,195.00	16.00%	2,703.93
Vaddio	999-8902-000	PC To Dock Interface Cable	\$225.00	20.00%	181.35
Vaddio	999-8903-000	50' (15.24m) Cat-6 SSTP High Speed Link Cable	\$50.00	20.00%	40.30
Vaddio	999-8210-000	AV Bridge	\$1,995.00	20.00%	1,607.97
Vaddio	999-8215-000	AV Bridge Conference	\$2,495.00	20.00%	2,010.97
Vaddio	999-8230-000	AV Bridge MATRIX PRO	\$4,995.00	20.00%	4,025.97
Vaddio	999-6990-000	ClearVIEW HD-USB PTZ Camera	\$4,495.00	20.00%	3,622.97
Vaddio	999-6994-000	WallVIEW HD-USB SR	\$4,995.00	20.00%	4,025.97
Vaddio	999-6995-000	WallVIEW HD-USB PRO	\$5,495.00	20.00%	4,428.97
Vaddio	440-1005-020	Active USB 2.0 Extension Cable	\$95.00	20.00%	76.57
Vaddio	999-1005-021	Power Extension Module	\$175.00	20.00%	141.05
Vaddio	999-1005-022	Extreme USB Extenders	\$495.00	11.00%	443.85
Vaddio	999-8536-000	EasyUSB Audio Bridge	\$695.00	20.00%	560.17
Vaddio	999-8530-000	EasyUSB Mixer/Amp	\$995.00	20.00%	801.97
Vaddio	999-8500-000	EasyMic MicPOD	\$549.00	20.00%	442.49
Vaddio	999-8510-000	EasyMic Ceiling MicPOD - White Version	\$595.00	20.00%	479.57
Vaddio	999-8515-000	EasyMic Ceiling MicPOD - Black Version	\$595.00	20.00%	479.57
Vaddio	999-8560-000	Bose DS-16 Speaker Kit	\$325.00	16.00%	275.05
Vaddio	999-8565-000	EasyTalk Sound Bar	\$295.00	20.00%	237.77
Vaddio	999-8520-000	EasyUSB Pro Mic I/O	\$795.00	20.00%	640.77
Vaddio	999-8522-000	EasyUSB PRO Mic I/O Duo	\$1,590.00	20.00%	1,281.54
Vaddio	999-8700-000	WEBBi - Web Controller	\$895.00	11.00%	802.52
Vaddio	999-8550-000	EasyTalk Wireless USB Mic System	\$1,395.00	20.00%	1,124.37
Vaddio	999-1234-000	2.4GHz Remote Antenna Kit	\$129.00	25.00%	97.48
Vaddio	998-8551-000	Replacement - EasyTalk Wireless Belt Pack	\$475.00	12.00%	421.14
Vaddio	998-8552-000	Replacement - EasyTalk Lavalier Mic	\$125.00	18.00%	103.27
Vaddio	998-6000-004	Optional 1/2 Rack Mounting Kit for EasyUSB Mixer/Amp or WEBBi	\$70.00	30.00%	49.37
Vaddio	998-6000-005	Optional Unders Table Mounting Bracket	\$39.00	20.00%	31.43
Vaddio	999-8620-000	EasyTalk USB Audio Bundles System A	\$1,795.00	20.00%	1,446.77
Vaddio	999-8630-000	EasyTalk USB Audio Bundles System B	\$2,350.00	20.00%	1,894.10
Vaddio	999-8640-000	EasyTalk USB Audio Bundles System C	\$2,495.00	20.00%	2,010.97
Vaddio	999-8645-000	EasyTalk USB Audio Bundles System D	\$2,495.00	20.00%	2,010.97
Vaddio	999-8650-000	EasyTalk USB Audio Bundles System E	\$2,395.00	20.00%	1,930.37
Vaddio	999-8660-000	EasyTalk USB Audio Bundle - F	\$1,790.00	16.00%	1,514.88
Vaddio	999-8670-000	EasyTalk USB Audio Bundle - G	\$2,585.00	20.00%	2,083.51
Vaddio	701-0001-891	Unidirectional Boundary Mic	\$341.00	20.00%	274.85
Vaddio	999-8535-000	Trio Mic I/O	\$695.00	20.00%	560.17
Vaddio	999-8850-000	Trio Mic Table Array	\$549.00	20.00%	442.49
Vaddio	999-8860-000	Trio Ceiling Mic Array - White	\$595.00	20.00%	479.57
Vaddio	999-8865-000	Trio Ceiling Mic Array - Black	\$595.00	20.00%	479.57

Manufacturer	Part Number	Description	MSRP	DIR Discount	Final DIR Price
Vaddio	999-8800-000	Trio I/O and Ceiling Mic - Bundle A	\$1,885.00	20.00%	1,519.31
Vaddio	999-8810-000	Trio I/O and Ceiling Mic - Bundle B	\$3,075.00	20.00%	2,478.45
Vaddio	999-8820-000	Trio I/O and Table Mic	\$1,790.00	20.00%	1,442.74
Vaddio	999-8830-000	Trio I/O and Table Mic - Bundle D	\$2,890.00	20.00%	2,329.34
Vaddio	999-5625-000	ProductionVIEW HD MV	\$10,995.00	20.00%	8,861.97
Vaddio	999-5655-000	ProductionVIEW HD-SDI MV	\$10,995.00	20.00%	8,861.97
Vaddio	999-5600-000	ProductionVIEW HD	\$4,695.00	20.00%	3,784.17
Vaddio	999-5650-000	ProductionVIEW HD-SDI	\$5,195.00	20.00%	4,187.17
Vaddio	999-5690-000	UXHD CrossPoint	\$1,495.00	20.00%	1,204.97
Vaddio	440-5600-003	ProductionVIEW HD Component Cable - 7in.	\$45.00	45.00%	24.94
Vaddio	440-5600-002	ProductionVIEW HD, 6 ft Component Cable	\$50.00	40.00%	30.23
Vaddio	440-5600-001	ProductionVIEW HD Component Cable - 3 ft	\$50.00	45.00%	27.71
Vaddio	440-5600-000	ProductionVIEW HD, SD Cable - 1ft.	\$50.00	16.00%	42.32
Vaddio	999-5700-000	Precision Camera Controller	\$2,495.00	20.00%	2,010.97
Vaddio	998-5000-002	Prec Cam Control Rack Ears	\$99.00	25.00%	74.81
Vaddio	999-5300-000	ProductionVIEW Super Joystick	\$1,995.00	20.00%	1,607.97
Vaddio	998-5000-001	ProductionVIEW Rack Mount Ears	\$99.00	25.00%	74.81
Vaddio	999-6605-000	Vaddio/Sony Joystick Bundle	\$1,695.00	10.00%	1,536.94
Vaddio	998-5000-200	ProductionVIEW Rack Enclosure	\$769.00	18.00%	635.31
Vaddio	998-5000-210	ProductionVIEW Rack Drawer	\$219.00	10.00%	198.58
Vaddio	998-5000-211	Prec Cam Control Rack Drawer	\$219.00	10.00%	198.58
Vaddio	998-5000-100	ProductionVIEW Rack Console	\$569.00	20.00%	458.61
Vaddio	999-5520-022	TeleTouch 22" HD Touch Screen LCD Monitor with Base	\$1,595.00	20.00%	1,285.57
Vaddio	999-5520-185	TeleTouch 18.5" HD Touch Screen Rack Mount LCD Monitor	\$1,495.00	20.00%	1,204.97
Vaddio	999-5500-002	PreVIEW Dual 6.4 LCD	\$1,495.00	20.00%	1,204.97
Vaddio	999-5500-003	PreVIEW Triple 5.6 LCD	\$1,395.00	20.00%	1,124.37
Vaddio	999-5500-004	PreVIEW Quad 4 LCD	\$1,295.00	20.00%	1,043.77
Vaddio	999-5675-000	AutoPresenter	\$4,995.00	20.00%	4,025.97
Vaddio	999-1036-000	Hot-Shot Preset Camera Controller	\$995.00	16.00%	842.07
Vaddio	440-5600-003	AutoPresenter/ControlVIEW Component Cable - 7 in.	\$45.00	45.00%	24.94
Vaddio	440-5600-002	AutoPresenter/ControlVIEW XHD Component Cable - 6 ft.	\$50.00	40.00%	30.23
Vaddio	440-5600-001	ProductionVIEW HD, 3 ft Component Cable	\$50.00	45.00%	27.71
Vaddio	440-5600-000	AutoPresenter/ControlVIEW XHD Y-C & Composite	\$50.00	16.00%	42.32
Vaddio	999-5643-000	YPbPr to DVI/HDMI Format Converter	\$495.00	20.00%	398.97
Vaddio	999-1111-000	PresenterPOD System	\$995.00	20.00%	801.97
Vaddio	998-1111-002	Additional PresenterPOD	\$395.00	25.00%	298.47
Vaddio	999-1701-100	AutoVIEW IR Sensor	\$699.00	25.00%	528.18
Vaddio	999-1511-000	StepVIEW Mat - Small Exposed	\$699.00	25.00%	528.18
Vaddio	999-1512-000	StepVIEW Mat - Large Exposed	\$699.00	25.00%	528.18
Vaddio	999-7250-000	AutoTrak 2.0 with HD-18 PTZ Camera	\$14,395.00	18.00%	11,892.43
Vaddio	999-7260-000	AutoTrak 2.0 with HD-20 PTZ Camera	\$15,395.00	16.00%	13,028.79
Vaddio	999-7230-000	Optional EasyTalk Wireless Audio Interface for AutoTrak 2.0	\$1,095.00	16.00%	926.70
Vaddio	998-7231-000	Replacement Belt Pack Unit	\$475.00	16.00%	401.99
Vaddio	998-7232-000	Replacement Lanyard Assembly	\$475.00	16.00%	401.99
Vaddio	999-7277-000	AutoTrak 2.0 Upgrade Kit for Existing AutoTrak Installs	\$2,500.00	20.00%	2,015.00
Vaddio	999-7000-630	TrackVIEW HD1 System	\$11,995.00	20.00%	9,667.97
Vaddio	999-7000-070	TrackVIEW 70 System	\$7,695.00	20.00%	6,202.17
Vaddio	999-7000-100	TrackVIEW 100 System	\$7,495.00	20.00%	6,040.97

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Vaddio	999-1711-000	AutoVIEW IR Sensor-TrackVIEW	\$699.00	20.00%	563.39
Vaddio	999-1511-000	StepVIEW Mat - Small Exposed	\$699.00	20.00%	563.39
Vaddio	999-1512-000	StepVIEW Mat - Large Exposed	\$699.00	20.00%	563.39
Vaddio	999-PROG-000	TrackVIEW System Programming	\$1,500.00	5.00%	1,435.69
Vaddio	999-1105-034	Quick-Connect CCU Universal Interface	\$1,895.00	25.00%	1,431.91
Vaddio	999-1105-038	Quick-Connect USB Interface	\$1,595.00	25.00%	1,205.22
Vaddio	999-1105-016	Quick-Connect SR	\$695.00	25.00%	525.16
Vaddio	999-1105-039	Quick-Connect USB Mini	\$595.00	25.00%	449.60
Vaddio	999-6918-000	ZoomSHOT WallVIEW SR	\$2,295.00	25.00%	1,734.16
Vaddio	999-6919-000	ZoomSHOT WallVIEW USB	\$2,595.00	25.00%	1,960.85
Vaddio	999-6919-100	ZoomSHOT WallVIEW Mini	\$1,995.00	25.00%	1,507.47
Vaddio	999-6910-000	WideSHOT WallVIEW SR	\$2,295.00	25.00%	1,734.16
Vaddio	999-6911-000	WideSHOT WallVIEW USB	\$2,595.00	25.00%	1,960.85
Vaddio	999-6911-100	WideSHOT WallVIEW Mini	\$1,995.00	25.00%	1,507.47
Vaddio	999-6970-000	Vaddio PowerVIEW HD-30 PTZ Camera	\$5,195.00	25.00%	3,925.47
Vaddio	999-6975-000	WallVIEW HD-30 SR	\$5,995.00	25.00%	4,529.97
Vaddio	999-6976-000	WallVIEW HD-30 DVI/HDMI	\$6,495.00	25.00%	4,907.78
Vaddio	999-6977-000	WallVIEW CCU HD-30 Cat-5 version	\$6,995.00	25.00%	5,285.60
Vaddio	999-6979-000	WallVIEW HD-30 USB	\$6,695.00	25.00%	5,058.91
Vaddio	999-6960-000	Vaddio PowerVIEW HD-22 PTZ Camera	\$4,995.00	25.00%	3,774.35
Vaddio	999-6965-000	WallVIEW HD-22 SR	\$5,795.00	25.00%	4,378.85
Vaddio	999-6966-000	WallVIEW HD-22 DVI/HDMI	\$6,295.00	25.00%	4,756.66
Vaddio	999-6967-000	WallVIEW CCU HD-22 Cat-5 Version	\$6,795.00	25.00%	5,134.47
Vaddio	999-6969-000	WallVIEW HD-22 USB	\$6,495.00	25.00%	4,907.78
Vaddio	999-6950-000	Vaddio ClearVIEW HD-20 PTZ Camera	\$4,695.00	25.00%	3,547.66
Vaddio	999-6955-000	WallVIEW HD-20 SR	\$5,495.00	25.00%	4,152.16
Vaddio	999-6956-000	WallVIEW HD-20 DVI/HDMI	\$5,995.00	25.00%	4,529.97
Vaddio	999-6957-100	WallVIEW CCU HD-20 (Cat-5 Version)	\$6,495.00	25.00%	4,907.78
Vaddio	999-6940-000	Vaddio ClearVIEW HD-19 PTZ Camera	\$3,995.00	25.00%	3,018.72
Vaddio	999-6940-000AW	Vaddio ClearVIEW HD-19 PTZ Camera - White	\$3,995.00	25.00%	3,018.72
Vaddio	999-6945-000	WallVIEW HD-19	\$4,795.00	25.00%	3,623.22
Vaddio	999-6945-000AW	WallVIEW HD-19 - White	\$4,795.00	25.00%	3,623.22
Vaddio	999-6946-000	WallVIEW HD-19 DVI/HDMI	\$5,295.00	25.00%	4,001.03
Vaddio	999-6946-000AW	WallVIEW HD-19 DVI/HDMI	\$5,295.00	25.00%	4,001.03
Vaddio	999-6947-100	WallVIEW CCU HD-19 CAT 5	\$5,795.00	25.00%	4,378.85
Vaddio	999-6947-100AW	WallVIEW CCU HD-19 CAT 5	\$5,795.00	25.00%	4,378.85
Vaddio	999-6949-000	WallVIEW HD-19 USB	\$5,495.00	25.00%	4,152.16
Vaddio	999-6949-000AW	WallVIEW HD-19 USB (white)	\$5,495.00	25.00%	4,152.16
Vaddio	999-6900-000	Vaddio ClearVIEW HD-18 HD PTZ Camera	\$4,495.00	25.00%	3,396.53
Vaddio	999-6900-000AW	Vaddio ClearVIEW HD-18 HD PTZ Camera	\$4,495.00	25.00%	3,396.53
Vaddio	999-6905-000	WallVIEW HD-18	\$5,295.00	25.00%	4,001.03
Vaddio	999-6905-000AW	WallVIEW HD-18	\$5,295.00	25.00%	4,001.03
Vaddio	999-6906-000	WallVIEW HD-18 DVI/HDMI	\$5,795.00	25.00%	4,378.85
Vaddio	999-6906-000AW	WallVIEW HD-18 DVI/HDMI	\$5,795.00	25.00%	4,378.85
Vaddio	999-6907-100	WallVIEW CCU HD-18 CAT 5	\$6,295.00	25.00%	4,756.66
Vaddio	999-6907-100AW	WallVIEW CCU HD-18 CAT 5	\$6,295.00	25.00%	4,756.66
Vaddio	999-6909-000	WallVIEW HD-18 USB	\$5,995.00	25.00%	4,529.97
Vaddio	999-6909-000AW	WallVIEW HD-18 USB (white)	\$5,995.00	25.00%	4,529.97

Manufacturer	Part Number	Description	MSRP	DIR Discount	Final DIR Price
Vaddio	998-6900-007	Vaddio SDI Slot Card for HD-18, HD-19, HD-20	\$1,295.00	8.00%	1,200.34
Vaddio	440-5625-001	15 Pin Cable - 3 ft.	\$16.50	25.00%	12.47
Vaddio	440-5625-002	15 Pin Cable - 8 ft.	\$21.30	25.00%	16.09
Vaddio	440-5625-003	15 Pin Cable - 10 ft.	\$29.10	15.00%	24.92
Vaddio	999-6935-000	REVEAL HD-18 - Frosted EC	\$6,395.00	20.00%	5,154.37
Vaddio	999-6936-000	REVEAL HD-18 DVI/HDMI - Frosted EC	\$6,995.00	20.00%	5,637.97
Vaddio	999-6925-000	REVEAL HD-18 - Clear Glass	\$5,595.00	15.00%	4,791.42
Vaddio	999-6926-000	REVEAL HD-18 DVI/HDMI - Clear Glass	\$6,295.00	20.00%	5,073.77
Vaddio	999-1105-022	REVEAL CCU Image Controller	\$1,595.00	25.00%	1,205.22
Vaddio	999-4147-000	Vaddio/Canon BU-47H PTZ Camera	\$26,000.00	5.00%	24,885.25
Vaddio	999-4190-000	Canon BU-Series CCU Image Controller	\$1,595.00	25.00%	1,205.22
Vaddio	998-4100-232	Cable Kit for BU-45/46 PTZ Camera	\$995.00	10.00%	902.22
Vaddio	999-4180-000	Canon XU-80 PTZ Camera	\$9,999.00	5.00%	9,570.29
Vaddio	999-4180-000W	Canon XU-80W PTZ Camera	\$13,000.00	5.00%	12,442.63
Vaddio	999-4181-000	Canon XU-81 PTZ Camera	\$11,000.00	5.00%	10,528.38
Vaddio	999-4181-000W	Canon XU-81W PTZ Camer	\$13,000.00	5.00%	12,442.63
Vaddio	999-4185-000	Canon XU Series Image Controller	\$1,595.00	25.00%	1,205.22
Vaddio	999-6890-000	Sony BRC-H900 PTZ Camera	\$14,500.00	5.00%	13,878.31
Vaddio	999-6895-000	WallVIEW PRO H900	\$15,695.00	5.00%	15,022.08
Vaddio	999-6897-000	WallVIEW CCU H900	\$16,695.00	5.00%	15,979.20
Vaddio	998-6897-000	Quick-Connect CCU Kit for BRC-H900	\$2,995.00	20.00%	2,413.97
Vaddio	999-6850-110	BRBK-HSD2	\$1,800.00	14.00%	1,559.61
Vaddio	999-6120-000K	Panasonic HE120	\$8,900.00	5.00%	8,518.41
Vaddio	999-6120-000W	Panasonic HE120	\$8,900.00	5.00%	8,518.41
Vaddio	999-6125-000K	WallVIEW PRO HE120 - Black	\$9,995.00	5.00%	9,566.46
Vaddio	999-6125-000W	WallVIEW PRO HE120 - White	\$9,995.00	5.00%	9,566.46
Vaddio	999-6127-000K	WallVIEW CCU HE120 -Black	\$10,795.00	8.00%	10,005.89
Vaddio	999-6127-000W	WallVIEW CCU HE120 -White	\$10,795.00	8.00%	10,005.89
Vaddio	998-6127-000	Quick-Connect CCU Kit for AW-HE120	\$2,995.00	20.00%	2,413.97
Vaddio	999-6700-000	Sony BRC-H700 HD PTZ Camera	\$8,995.00	10.00%	8,156.22
Vaddio	999-6704-000	WallVIEW PRO H700	\$9,295.00	5.00%	8,896.48
Vaddio	999-6707-000	WallVIEW CCU H700	\$10,295.00	5.00%	9,853.60
Vaddio	998-6707-000	Quick-Connect CCU for BRC-H700	\$2,995.00	20.00%	2,413.97
Vaddio	999-6700-010	HD-SDI Card for BRC-H700	\$2,000.00	5.00%	1,914.25
Vaddio	999-6700-020	SD-SDI Card for BRC-H700	\$1,700.00	5.00%	1,627.11
Vaddio	999-6700-040	BRU-H700 HD Optical Multiplex Unit	\$2,900.00	5.00%	2,775.66
Vaddio	999-6700-050	BRBK-H700 Optical Multiplex Card	\$1,500.00	5.00%	1,435.69
Vaddio	999-6700-060	CCFC-M100HG HD Fiber Optic Cable for BRU-H700	\$1,100.00	5.00%	1,052.84
Vaddio	999-6800-000	Sony BRC-Z700 HD PTZ Camera	\$7,995.00	5.00%	7,652.21
Vaddio	999-6805-000	WallVIEW PRO Z700	\$8,895.00	5.00%	8,513.63
Vaddio	999-6807-000	WallVIEW CCU Z700	\$10,195.00	9.00%	9,347.03
Vaddio	998-6807-000	Quick-Connect CCU for BRC-Z700	\$2,995.00	20.00%	2,413.97
Vaddio	999-6800-010	HD/SD-SDI Card for BRC-Z700	\$1,800.00	5.00%	1,722.83
Vaddio	999-6800-020	BRBK-MF1 HD Optical Multiplex Card for BRC-Z700	\$1,700.00	5.00%	1,627.11
Vaddio	999-6850-000	Sony BRC-Z330 HD PTZ Camera	\$5,100.00	11.00%	4,573.04
Vaddio	999-6855-000	WallVIEW PRO Z330	\$5,995.00	5.00%	5,737.96
Vaddio	999-6857-000	WallVIEW CCU Z330	\$6,795.00	5.00%	6,503.66
Vaddio	998-6857-000	Quick-Connect CCU for BRC-Z330	\$2,995.00	20.00%	2,413.97

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Vaddio	999-6850-110	BRBK-HSD2	\$1,800.00	14.00%	1,559.61
Vaddio	999-6300-000	Sony EVI-HD1 HD Camera	\$4,000.00	16.00%	3,385.20
Vaddio	999-6305-000	WallVIEW PRO HD1	\$5,695.00	16.00%	4,819.68
Vaddio	999-6307-000	WallVIEW CCU HD1	\$6,295.00	20.00%	5,073.77
Vaddio	998-6307-000	Quick-Connect CCU for EVI-HD1	\$2,795.00	23.00%	2,168.29
Vaddio	440-6204-000	Optional WallVIEW PRO SD Break Out Cable for HD1	\$85.00	16.00%	71.94
Vaddio	440-6207-000	Optional WallVIEW CCU SD Break Out Cable for HD1	\$85.00	16.00%	71.94
Vaddio	999-6330-000	Sony EVI-HD3V HD Camera	\$3,499.00	11.00%	3,137.47
Vaddio	999-6370-000	Sony EVI-HD7V HD Camera	\$4,728.00	16.00%	4,001.31
Vaddio	999-2690-000	Sony EVI-D90 SD PTZ Camera (Black)	\$1,349.00	16.00%	1,141.66
Vaddio	999-2690-000W	Sony EVI-D90 SD PTZ Camera (White)	\$1,349.00	16.00%	1,141.66
Vaddio	999-2694-000	WallVIEW D90 (Black)	\$2,195.00	16.00%	1,857.63
Vaddio	999-2694-000W	WallVIEW D90 (White)	\$2,195.00	16.00%	1,857.63
Vaddio	999-2680-000	Sony EVI-D80 SD PTZ Camera (Black)	\$1,197.00	16.00%	1,013.02
Vaddio	999-2680-000W	Sony EVI-D80 SD PTZ Camera (White)	\$1,197.00	16.00%	1,013.02
Vaddio	999-2684-000	WallVIEW D80 (Black)	\$1,995.00	16.00%	1,688.37
Vaddio	999-2684-000W	WallVIEW D80 (White)	\$1,995.00	16.00%	1,688.37
Vaddio	999-6000-000	Sony BRC-300 PTZ Camera	\$4,899.00	21.00%	3,899.24
Vaddio	999-6205-000	WallVIEW PRO 300	\$5,395.00	7.00%	5,054.98
Vaddio	999-6207-000	WallVIEW CCU 300	\$5,895.00	9.00%	5,404.68
Vaddio	998-6207-000	Quick-Connect CCU for BRC-300	\$2,795.00	23.00%	2,168.29
Vaddio	999-6600-000	BRBK-301, Analog/RGB Component Card for WallVIEW 300 PTZ	\$499.00	5.00%	477.61
Vaddio	999-6601-000	BRBK-302, SDI Card for WallVIEW 300 PTZ	\$975.00	5.00%	933.20
Vaddio	999-6603-000	BRU-300, Optical Multiplex Unit for WallVIEW 300 PTZ	\$2,100.00	5.00%	2,009.96
Vaddio	999-6604-000	CCFC-M100, Optical Fiber Card for WallVIEW 300 PTZ	\$799.00	5.00%	764.74
Vaddio	999-2000-100	Sony EVI-D100 - Black	\$1,195.00	20.00%	963.17
Vaddio	999-2100-100	Vaddio PTZCAM 100	\$1,195.00	23.00%	927.05
Vaddio	999-2001-100	Vaddio Model 100 PTZ Kit	\$1,295.00	22.00%	1,017.68
Vaddio	999-2001-100B	Vaddio Model 100 PTZ Kit - Black	\$1,395.00	19.00%	1,138.42
Vaddio	999-2204-000	WallVIEW 100 PTZ	\$1,549.00	23.00%	1,201.68
Vaddio	999-2204-000B	WallVIEW 100 PTZ - Black	\$1,699.00	23.00%	1,318.04
Vaddio	999-2000-070	Sony EVI-D70 - Black	\$1,295.00	21.00%	1,030.72
Vaddio	999-2100-070	Vaddio PTZCAM 70	\$1,295.00	28.00%	939.39
Vaddio	999-2001-070	Vaddio Model 70 PTZ Kit	\$1,345.00	20.00%	1,084.07
Vaddio	999-2001-070B	Vaddio Model 70 PTZ Kit - Black	\$1,445.00	18.00%	1,193.79
Vaddio	999-2704-000B	WallVIEW 70 PTZ - Black	\$1,929.00	24.00%	1,477.04
Vaddio	999-2704-000	WallVIEW 70 PTZ	\$1,749.00	23.00%	1,356.83
Vaddio	999-2304-000	CeilingVIEW 70 PTZ	\$2,295.00	22.00%	1,803.53
Vaddio	999-4000-000	Canon VC-C50i PTZ Camera	\$1,295.00	33.00%	874.16
Vaddio	999-2001-050	Vaddio Model 50i PTZ Kit	\$1,345.00	22.00%	1,056.97
Vaddio	999-4204-000	WallVIEW 50i PTZ	\$1,649.00	22.00%	1,295.87
Vaddio	999-4001-000	Canon VC-C50iR PTZ Camera	\$1,295.00	33.00%	874.16
Vaddio	999-2001-060	Vaddio Model 50iR PTZ Kit	\$1,345.00	22.00%	1,056.97
Vaddio	999-4304-000	CeilingVIEW 50iR PTZ	\$1,649.00	22.00%	1,295.87
Vaddio	999-3018-000	CeilingVIEW HD-18 DocCAM	\$4,695.00	29.00%	3,358.45
Vaddio	999-3028-000	CeilingVIEW HD-18 DocCAM DVI/HDMI	\$4,995.00	23.00%	3,875.00
Vaddio	999-1105-023	Optional CCU Image Controller for CeilingVIEW HD-18 Series	\$1,595.00	25.00%	1,205.22
Vaddio	998-2225-052	Optional Recessed Installation Kit for HD-18 DocCAM	\$199.00	22.00%	156.38

Manufacturer	Part Number	Description	MSRP	DIR Discount	Final DIR Price
Vaddio	999-9500-000	WallVIEW PRO EagleEye 1080HD	\$1,595.00	25.00%	1,205.22
Vaddio	999-9550-000	OneLINK for TANDBERG Precision HD Cameras	\$1,595.00	25.00%	1,205.22
Vaddio	535-2000-222	Wall Mount - LifeSize HD Camera	\$150.00	28.00%	108.81
Vaddio	535-2000-234	Wall Mount - LifeSize 10x Camera	\$150.00	28.00%	108.81
Vaddio	535-2000-217	TANDBERG Prec HD & Prec HD 1080p Wall Bracket	\$150.00	28.00%	108.81
Vaddio	535-2000-250	TANDBERG Set Top Codec Shelf	\$299.00	28.00%	216.89
Vaddio	535-2000-219	Wall Mount - Polycom/TANDBERG PowerCam/WAVE II	\$70.00	32.00%	47.96
Vaddio	535-2000-220	Wall Mount Shelf - Polycom VSX Codecs	\$199.00	28.00%	144.35
Vaddio	535-2000-221	Wall Mount - Polycom EagleEye / EagleEye II	\$150.00	28.00%	108.81
Vaddio	998-9000-200	Indoor Flush Mount Dome Kit for HD-18, HD-19 & HD-20	\$649.00	18.00%	536.17
Vaddio	998-9100-200	Indoor Pendant Mount Dome Kit for HD-18, HD-19 & HD-20	\$649.00	18.00%	536.17
Vaddio	998-9200-200	Outdoor Pendant Mount Dome Kit for HD-18, HD-19 & HD-20	\$749.00	13.00%	656.52
Vaddio	998-9000-220	12" Smoke Tinted Dome Accessory	\$90.00	16.00%	76.17
Vaddio	998-9000-210	12" Clear Dome Accessory	\$90.00	16.00%	76.17
Vaddio	998-9000-070	Flush Mount Dome w/70 Bracket	\$295.00	29.00%	211.02
Vaddio	999-9000-070	DomeVIEW 70 Flush Dome System	\$1,995.00	22.00%	1,567.77
Vaddio	999-9100-070	DomeVIEW 70 Indoor Dome	\$2,095.00	22.00%	1,646.36
Vaddio	998-9100-070	Indoor Dome w/70 Bracket	\$395.00	28.00%	286.53
Vaddio	998-9200-070	Outdoor Dome w/70 Bracket	\$625.00	28.00%	453.38
Vaddio	999-9200-070	DomeVIEW 70 Outdoor Dome	\$2,295.00	22.00%	1,803.53
Vaddio	998-9000-050	Flush Mount Dome w/50iR Bracket	\$295.00	29.00%	211.02
Vaddio	999-9000-050	DomeVIEW 50iR Flush Dome System	\$1,995.00	22.00%	1,567.77
Vaddio	999-9100-050	DomeVIEW 50iR Indoor Dome	\$2,095.00	22.00%	1,646.36
Vaddio	998-9100-050	Indoor Dome w/50iR Bracket	\$395.00	28.00%	286.53
Vaddio	998-9200-050	Outdoor Dome w/50iR Bracket	\$625.00	28.00%	453.38
Vaddio	999-9200-050	DomeVIEW 50iR Outdoor Dome	\$2,295.00	22.00%	1,803.53
Vaddio	997-9000-073	Smoke Tinted Dome Option	\$50.00	16.00%	42.32
Vaddio	997-9000-074	Clear Replacement Dome	\$50.00	16.00%	42.32
Vaddio	997-9200-082	Outdoor Clear Dome Option	\$90.00	16.00%	76.17
Vaddio	997-9200-083	Outdoor Smoke Tinted Dome Replacement	\$90.00	16.00%	76.17
Vaddio	998-9300-000	Wall Mount for Pendant Domes	\$125.00	28.00%	90.68
Vaddio	998-9300-001	Pole Mount for Pendant Domes	\$175.00	28.00%	126.95
Vaddio	998-9300-002	Ceiling Mount - Pendant Domes	\$100.00	28.00%	72.54
Vaddio	997-9000-000	Tile Support Brace for Flush Mount Domes	\$30.00	28.00%	21.76
Vaddio	999-2225-018	IN-Wall - HD-18, HD-19, HD-20	\$249.00	28.00%	180.62
Vaddio	999-2225-016	IN-Wal Enclosure for BRC-H700, XU-80 & HE120 PTZ Cameras	\$349.00	28.00%	253.16
Vaddio	999-2225-017	IN-Wal Enclosure for BRC-Z700 & BRC-H900 PTZ Cameras	\$349.00	28.00%	253.16
Vaddio	999-2225-019	IN-Wall z330	\$249.00	28.00%	180.62
Vaddio	999-2225-014	IN-Wall Enclosure - HD1	\$249.00	28.00%	180.62
Vaddio	999-2225-013	IN-Wall Enclosure - 300	\$249.00	28.00%	180.62
Vaddio	999-2225-012	IN-Wall Enclosure 50/70	\$199.00	28.00%	144.35
Vaddio	999-2225-011	IN-Wall Enclosure 100	\$199.00	28.00%	144.35
Vaddio	999-2225-015	IN-Wall EglEye, PrecHD, LfSz	\$299.00	28.00%	216.89
Vaddio	999-2225-220	IN-Wall for LifeSize 10x	\$299.00	28.00%	216.89
Vaddio	999-2224-000	CoverVIEW for VC-C50i - Black	\$349.00	22.00%	274.26
Vaddio	999-2221-000	CoverVIEW for EVI-D100-Blk	\$349.00	22.00%	274.26
Vaddio	999-2221-001	CoverVIEW for EVI-D100-White	\$349.00	22.00%	274.26
Vaddio	535-2000-230	ClearVIEW HD-18 & HD-19 Wall Mount Bracket	\$125.00	28.00%	90.68



Manufacturer	Part Number	Description	MSRP	DIR Discount	Final DIR Price
Vaddio	535-2000-230W	ClearVIEW HD-18 & HD-19 Wall Mount Bracket - White	\$125.00	28.00%	90.68
Vaddio	535-2020-230	ClearVIEW HD-20 & HD-USB Wall Mount Bracket (black)	\$125.00	28.00%	90.68
Vaddio	535-2000-223	Wall Mount Bracket for BRC-H700, XU-80 & HE120 PTZ Cameras	\$250.00	28.00%	181.35
Vaddio	535-2000-225	Wall Mount Bracket for BRC-Z700 & BRC-H900	\$250.00	28.00%	181.35
Vaddio	535-2000-231	Wall Mount Bracket for BRC-Z330	\$250.00	28.00%	181.35
Vaddio	535-2000-236B	Thin Profile Wall Mount Bracket for EVI-D80/90 & H100 PTZ Cameras	\$70.00	32.00%	47.96
Vaddio	535-2000-236W	Thin Profile Wall Mount Bracket for EVI-D80/90 & H100 PTZ Cameras	\$70.00	32.00%	47.96
Vaddio	535-2000-216	Model HD1 & EagleEye 1080 HD Wall Bracket	\$150.00	28.00%	108.81
Vaddio	535-2000-227	Wall Mounting Bracket for EVI-HD1	\$150.00	28.00%	108.81
Vaddio	535-2000-232	EVI-HD7V & EVI-HD3V Wall Mount Bracket	\$150.00	28.00%	108.81
Vaddio	535-2000-205	Model 70 Wall Bracket	\$70.00	32.00%	47.96
Vaddio	535-2000-205B	Model 70 Wall Bracket-Blk	\$70.00	32.00%	47.96
Vaddio	535-2000-204	Model 100 Wall Bracket	\$70.00	32.00%	47.96
Vaddio	535-2000-204B	Model 100 Wall Bracket-Blk	\$70.00	32.00%	47.96
Vaddio	535-2000-207	VC-C50i Wall Bracket	\$70.00	32.00%	47.96
Vaddio	998-4150-001	Wall Mount Bracket for BU-50/51H PTZ Camera	\$495.00	5.00%	473.78
Vaddio	535-2000-212	Standard Camera Mount	\$39.00	26.00%	29.08
Vaddio	535-2000-213	Universal Wall/Ceiling Mount	\$49.00	29.00%	35.05
Vaddio	535-2000-214	Expandable Wall Mount	\$49.00	29.00%	35.05
Vaddio	535-2000-215	Long Expandable Wall/Ceiling Mt	\$59.00	27.00%	43.39
Vaddio	535-2100-202	Adjustable Extension Wall Bracket for CONCEAL	\$250.00	28.00%	181.35
Vaddio	999-2520-000	CeilingVIEW HD HideAway	\$1,995.00	19.00%	1,628.07
Vaddio	999-2225-050	IN-Ceiling Half-Recessed Enclosure for HD-20, HD-19 & HD-18	\$795.00	25.00%	600.72
Vaddio	998-2225-051	Recessed Installation Kit for IN-Ceiling Enclosure	\$199.00	22.00%	156.38
Vaddio	535-2000-206	Suspended Ceiling PTZ Camera Mount	\$99.00	27.00%	72.81
Vaddio	535-2000-296	Drop Down Ceiling Mount for HD-18, HD-19 & HD-20 PTZ Cameras	\$325.00	26.00%	242.30
Vaddio	535-2000-294	Off-Set Mount - BRC PTZ Cams	\$399.00	25.00%	301.49
Vaddio	535-2000-292	Drop Down - 12" Large Platform - Short	\$295.00	29.00%	211.02
Vaddio	535-2000-293	Drop Down - 24" Large Platform - Long	\$325.00	26.00%	242.30
Vaddio	535-2000-290	Drop Down - 12" Small Platform	\$250.00	28.00%	181.35
Vaddio	535-2000-291	Drop Down - 24" Small Platform	\$295.00	30.00%	208.05
Vaddio	535-2000-299	Drop Down Coupler - Lg Sm Platform	\$60.00	10.00%	54.41
Vaddio	534-0000-001	Wide Angle Lens-Sony EVI-D70	\$120.00	40.00%	72.54
Vaddio	998-6522-007	Wide Angle Lens -Sony BRC-Z700	\$620.00	5.00%	593.42
Vaddio	534-0000-002	Canon 50i .75 Wide Angle Lens	\$160.00	40.00%	96.72
Vaddio	999-1005-010	PTZ Camera Control Cable	\$15.00	5.00%	14.36
Vaddio	430-0001-015	12' S-Video Cable	\$30.00	40.00%	18.14
Vaddio	430-0002-015	12' Composite Video Cable	\$20.00	35.00%	13.10
Vaddio	420-0011-050	50' Plenum CAT-5 Cable	\$60.00	35.00%	39.29
Vaddio	440-5643-001	DVI Male to HDMI Male Video Cable - 3ft.	\$30.00	25.00%	22.67
Vaddio	440-5643-003	DVI Male to HDMI Male Video Cable - 10ft.	\$32.00	25.00%	24.18
Vaddio	998-1001-232	EZCamera Control Adapter	\$20.00	25.00%	15.11
Vaddio	998-1002-232	EZCamera Ctrl Adapter-TANDBERG	\$20.00	25.00%	15.11
Vaddio	998-1006-232	EZCamera Ctrl Adapter-Polycom HDX 8000/9000	\$45.00	25.00%	34.00
Vaddio	535-2000-210	Recessed Installation Ceiling Conversion Kit	\$249.00	20.00%	200.69
Vaddio	535-2000-226	Recessed Ceiling Conversion Kit-CeilingVIEW	\$199.00	20.00%	160.39
Vaddio	998-1105-001	Quick-Connect Box	\$100.00	25.00%	75.56
Vaddio	998-1105-002	Quick-Connect Box Rack Panel	\$70.00	25.00%	52.89

Manufacturer	Part Number	Description	MSRP	DIR Discount	Final DIR Price
Vaddio	999-5100-000	Quick-Connect 4	\$699.00	25.00%	528.18
Vaddio	998-6000-003	1-RU Rack Panel for 2 Interfaces	\$70.00	25.00%	52.89
Vaddio	998-6000-002	Rack Panel for Quick-Connect SR or CeilingVIEW HD/SD	\$70.00	25.00%	52.89
Vaddio	451-2750-018	18 Volt Power Supply	\$65.00	25.00%	49.12
Vaddio	451-2000-024	24 Volt Power Supply	\$65.00	25.00%	49.12
Vaddio	998-2100-000	IR Remote Commander	\$99.00	20.00%	79.79